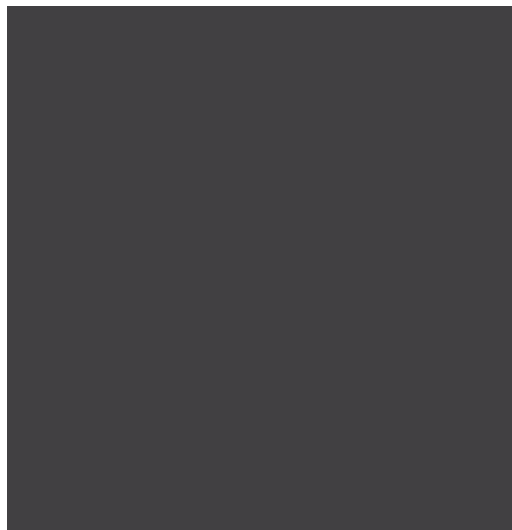




**WE MAKE BIG PROJECTS
HAPPEN!**



**Project Development
&
Project Financing
in Infrastructures,
Energy &
Environment**



We initiate, finance and implement Infrastructure, Energy & Environmental Projects



TREK Development is a seasoned Professional Services and Infrastructure Development firm, providing services all across Europe, North Africa and the Middle East.

Established in 1995, Athens, continuously supports Governments, Regional Authorities and International Donors, such as the EiB, EBRD and the World Bank, across Europe and the Globe.

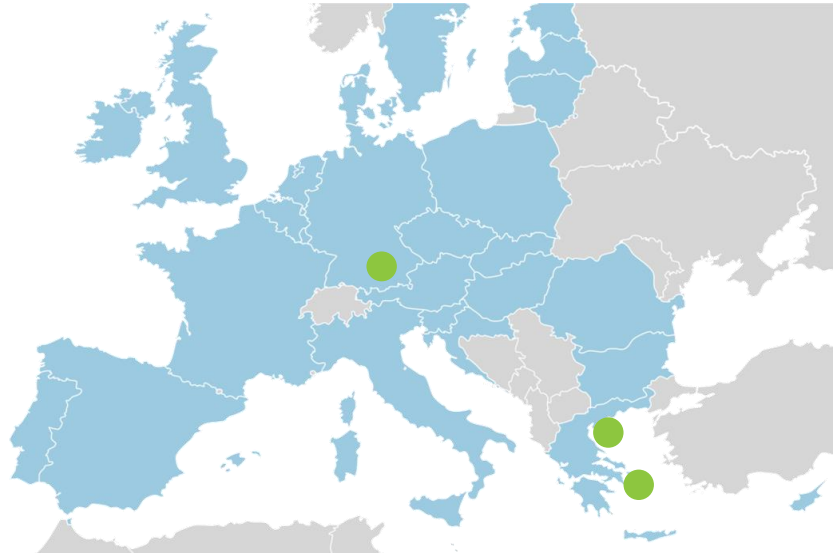
ADVISORY:

- Project Development & Finance
- Technical Assistance
- Communication

INFRASTRUCTURE DEVELOPMENT:

- Engineering Management
- Construction Works

Offices



 1995, Athens

 Munich | Athens | Thessaloniki

Key Points

Currently TREK supports the largest **active portfolio** of INFRA / RES / EE projects in Greece - Project Financing / PPPs / Concessions

- Designed, initiated and managed more than € 4 bn in Development & Infrastructure projects
- 1st to introduce the new Structured Financing tools of EiB/EiF to the Southeast Europe Market (2013)
- 1st to finance a Regional Authority in Southeast Europe directly from EiB (Region of Central Macedonia, 2012)
- 1st to support PPP in Greece in the field of Energy Efficiency (Region of Epirus, 2019)
- Financing & Design of Development Projects in more than 1.500 organizations

ELENA Projects

Ministry of Economy & Finance

ENERGY



HELLENIC REPUBLIC
Ministry of Economy
and Finance

PRODIGEE ▲ ▽ ●
Πράσινη Επιλογή



The project

Street lighting network modernization

Public buildings energy efficiency
refurbishment

PV systems in buildings

Overall CAPEX of 56,78 MEUR

Our work

- ✓ Technical Advisor on all Project Development aspects
- ✓ Legal support
- ✓ Selection of stakeholders and projects
- ✓ Business Modelling and Project Financing
- ✓ Preparation of applications for public grants and debt financing
- ✓ PPP/EPC Preparation and Tendering
- ✓ Awareness Raising Activities

Region of Central Macedonia

ENERGY



HELLENIC REPUBLIC
REGION OF
CENTRAL MACEDONIA



The project

Street lighting network modernization

Public buildings energy efficiency
refurbishment

Overall CAPEX of 37,5 MEUR

Our work

- ✓ Master Advisor on all Project Development aspects
- ✓ General Technical Advisory
- ✓ Project Quality Assurance
- ✓ Project Finance Modelling
- ✓ Funding applications preparation and Tendering

Region of South Aegean

ENERGY



The project

Street lighting network modernization

Public buildings' energy efficiency refurbishment

Energy communities schemes for local & virtual net metering

Overall CAPEX of 37,9 MEUR

Our work

- ✓ Master Advisor on all Project Development aspects
- ✓ Technical assessment and engineering studies for LED street lighting
- ✓ Technical assessment for energy efficiency in health facilities
- ✓ Business Modelling and Project Financing
- ✓ PPP/EPC Preparation and Tendering
- ✓ Evaluation
- ✓ Financial Closure

Region of Crete

ENERGY



HELLENIC REPUBLIC
REGION OF CRETE



The project

Street lighting network modernization

Public buildings energy efficiency
refurbishment

Eco friendly means of transport

Energy communities schemes for local &
virtual net metering

Overall CAPEX of 36,5 MEUR

Our work

- ✓ Technical Advisor on all Project Development aspects
- ✓ Legal and administrative support
- ✓ Designing Energy Efficiency Actions
- ✓ Business Planning
- ✓ Financial Instruments Proposal
- ✓ Preparation of applications for public grants and debt financing

Region of Epirus

ENERGY



HELLENIC REPUBLIC
REGION of EPIRUS



The project

Street lighting network modernization

Public buildings energy efficiency
refurbishment

Eco friendly means of transport

Overall CAPEX of 33,5 MEUR

Our work

- ✓ Master Advisor on all Project Development aspects
- ✓ Legal Support for all legal procedures
- ✓ Call of Tender preparation for all investments schemes
- ✓ Modelling and Project Financing
- ✓ Evaluation, Contract Management
- ✓ Financial Closure

Let's kick-start something great!

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